

## Overview

Capital Southwest (NASDAQ: CSWC) is an internally-managed, credit-focused BDC that is an active lender to lower middle market companies across the capital structure. CSWC provides flexible capital that fills financing needs that traditional first lien senior lenders are unwilling to meet. In particular, CSWC is well-positioned to finance lower middle market businesses with \$3 to \$25 million of EBITDA.

CSWC manages investable capital of approximately \$1.6 billion. As of December 31, 2023, CSWC has funded nearly \$2.5 billion in new direct credit investments across 145 businesses since 2015.

The Company is managed by an investment team with decades of experience working with one another. The firm and all of its employees are located in Dallas, Texas.

## Recent Investment Activity

In the last twelve months, CSWC committed approximately **\$408 million** in direct debt and equity financings across **44** different lower middle market portfolio companies, including **20** new investments and **24** add-on financings.

### Industry Preferences

CSWC is a **generalist** investment firm with certain preferred sectors:

- Business services
- Digital media and advertising
- Healthcare products and services
- Value-added distribution
- Industrial manufacturing and services
- Consumer products and services
- Tech-enabled services

### Investment Parameters

<b>Investment Size</b>	<ul style="list-style-type: none"> <li>• \$5 to \$70 million financings</li> <li>• \$5 to \$45 million target hold per deal, but willing to backstop up to \$55 million</li> </ul>
<b>Company Size</b>	<ul style="list-style-type: none"> <li>• Typically \$3 to \$25 million of EBITDA</li> </ul>
<b>Situations</b>	<ul style="list-style-type: none"> <li>• New platform acquisitions</li> <li>• Dividend recapitalizations</li> <li>• Refinancings</li> <li>• Bolt-on acquisitions</li> <li>• Growth financings</li> </ul>
<b>Deal Sources</b>	<ul style="list-style-type: none"> <li>• Financial sponsors and independent sponsors</li> <li>• Investment banks and business brokers</li> <li>• Founder and independently-owned businesses</li> </ul>
<b>Investment Structures</b>	<ul style="list-style-type: none"> <li>• Unitranche debt (with network of first out senior lending relationships)</li> <li>• First lien debt</li> <li>• Second lien debt</li> <li>• Preferred and common equity</li> <li>• Flexibility to invest across multiple securities</li> </ul>
<b>Equity Investments</b>	<ul style="list-style-type: none"> <li>• Equity co-investments alongside debt investments</li> <li>• Non-control investor</li> </ul>
<b>Geography</b>	<ul style="list-style-type: none"> <li>• Companies generating a majority of revenue in the United States &amp; Canada</li> </ul>
<b>Partnership</b>	<ul style="list-style-type: none"> <li>• Relationship-centric firm focused on mutually beneficial partnerships over several deals</li> </ul>
<b>Committee Process</b>	<ul style="list-style-type: none"> <li>• Investment committee all co-located in Dallas</li> <li>• <b><u>CSWC deal leaders have day-to-day access to Senior Management and can “speak for the firm” and execute without surprises</u></b></li> </ul>

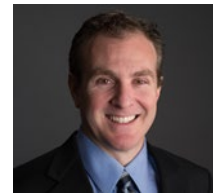
## Capital Southwest Investment Team



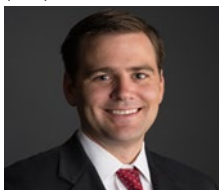
**Bowen Diehl**  
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bdiehl@capitalsouthwest.com  
(214) 884-3780



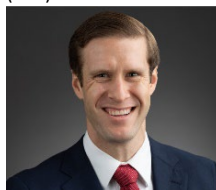
**Michael Sarner**  
Chief Financial Officer  
msarner@capitalsouthwest.com  
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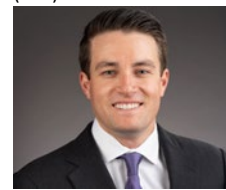
**Josh Weinstein**  
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**Ryan Kelly**  
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**Grant Eason**  
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**Spencer Klein**  
Principal  
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**Confidential**  
Residential Pool Services

**\$12.5mm**  
First Lien, Delayed Draw,  
Revolver & Equity

December 2023

**IGNITE VISIBILITY**  
Media, Marketing, &  
Entertainment

**\$14.9mm**  
First Lien, Delayed Draw,  
Revolver & Equity

December 2023

**MIND MEDIC**  
Food & Beverage  
Services

**\$29mm**  
First Lien, Delayed Draw,  
Revolver & Equity

November 2023

**ACS**  
AIR CONDITIONING SPECIALIST, INC.  
Consumer Services

**\$30.5mm**  
Revolver, First Lien  
& Equity

add-on October 2023, August 2023,  
March 2023, December 2022  
June 2022, February 2022  
November 2021

**kids care**  
DENTAL &  
ORTHODONTICS<sup>SM</sup>

Healthcare Services

**\$14mm**  
Revolver, First Lien  
& Equity

October 2023

**NeuroPsychiatric HOSPITALS**  
Healing the body and mind.

Healthcare Services

**\$38.0mm**  
Revolver & First Lien

add-on October 2023,  
July 2023, March 2023  
May 2021

**ArborWorks**  
Professional Tree Care...Naturally  
Environmental

**\$16mm**  
Revolver, First Lien  
& Equity

add-on October 2023  
November 2021

**Kids**  
Healthcare Services

**\$23.5mm**  
First Lien & Equity

add-on October 2023,  
June 2023, February 2023,  
January 2023, October 2022  
September 2022

**Institutes of Health**  
Multi-Specialty Clinics  
Healthcare Services

**\$17mm**  
Revolver, First Lien  
& Equity

September 2023

**ISLAND Pump & Tank**

Industrial Services

**\$27.5mm**  
Revolver, First Lien  
& Equity

add-on September 2023, August 2023  
March 2023

**Confidential**  
Food & Beverage  
Services

**\$17.5mm**  
Revolver & First Lien

September 2023

**INSPIRE AESTHETICS**

Healthcare Services

**\$9mm**  
Revolver, First Lien &  
Equity

add-on September 2023, June 2023  
April 2023

**Jackson Hewitt**  
TAX SERVICE

Financial Services

**\$10mm**  
First Lien

September 2023

**JAMES RIVER CARDIOLOGY**

Health Services

**\$9.1mm**  
Revolver, First Lien  
& Equity

add-on September 2023, July 2023  
February 2023

**CityVet**

Healthcare Services

**\$20mm**  
First Lien & Delayed Draw

September 2023

**VERSICARE GROUP**

Healthcare Services

**\$29.5mm**  
Revolver, First Lien  
& Delayed Draw

add-on July 2023  
August 2022

**DAMOTECH**

Industrial Products

**\$17.2mm**  
Revolver, First Lien,  
Delayed Draw & Equity

July 2023

**INSPIRE AUTOMATION**

Industrial Products

**\$15mm**  
Revolver, First Lien  
& Delayed Draw

add-on June 2023  
August 2021

**PBG**  
PERFORMANCE BEAUTY  
GROUP

Consumer Products &  
Retail

**\$14mm**  
Revolver, First Lien  
& Delayed Draw

add-on June 2023  
December 2021

**HeatTrak.**  
Snow & Ice Melting Mats

Consumer Products & Retail

**\$11.5mm**  
First Lien with Warrants

June 2023

**Isi**

Software & IT Services

**\$8mm**  
Revolver, First Lien  
& Equity

add-on June 2023  
October 2021

**LKC TECHNOLOGIES**  
VISION DEFINED<sup>SM</sup>

Healthcare Products

**\$9.5mm**  
Revolver, First Lien &  
Equity

June 2023

**CENTRAL Medical Supply GROUP**

Healthcare Services

**\$11.4mm**  
Revolver, First Lien,  
Capex Line, Equity

add-on June 2023  
May 2020

**bond.**

Media, Marketing &  
Entertainment

**\$21mm**  
Revolver, First Lien &  
Equity

May 2023

**FS VECTOR**

Financial Services

**\$21mm**  
Revolver, First Lien &  
Equity

April 2023