

Overview

Capital Southwest (NASDAQ: CSWC) is an internally-managed, credit-focused BDC that is an active lender to lower middle market companies across the capital structure. CSWC provides flexible capital that fills financing needs that traditional first lien senior lenders are unwilling to meet. In particular, CSWC is well-positioned to finance lower middle market businesses with \$3 to \$25 million of EBITDA.

CSWC manages investable capital of approximately \$1.5 billion. As of December 31, 2022, CSWC had funded over \$2.7 billion in new credit investments, including the capital invested in its I-45 Senior Loan Fund.

The Company is managed by an investment team with decades of experience working with one another. The firm and all of its employees are located in Dallas, Texas.

Recent Investment Activity

In the last twelve months, CSWC committed approximately **\$501 million** in new and add-on direct debt and equity financings across **74** different lower middle market portfolio companies.

Industry Preferences

CSWC is a **generalist** investment firm with certain preferred sectors:

- Business services
- Digital media and advertising
- Healthcare products and services
- Value-added distribution
- Industrial manufacturing and services
- Consumer products and retail
- Tech-enabled and digital media services

Investment Parameters

Investment Size	<ul style="list-style-type: none"> • \$5 to \$70 million financings • \$5 to ~\$35 million commitment size per deal • Active network of co-investors
Company Size	<ul style="list-style-type: none"> • Minimum of \$3 million of EBITDA • Typically \$3 to \$25 million of EBITDA
Situations	<ul style="list-style-type: none"> • New platform acquisitions • Dividend recapitalizations • Refinancings • Bolt-on acquisitions • Growth financings
Clients	<ul style="list-style-type: none"> • Financial sponsors • Investment banks and business brokers • Founder and independently-owned businesses • Independent sponsors
Investment Structures	<ul style="list-style-type: none"> • Unitranche debt (with network of first out senior lending relationships) • First lien debt • Second lien debt • Subordinated debt • Preferred and common equity • Flexibility to invest across multiple securities
Equity Investments	<ul style="list-style-type: none"> • Equity co-investments alongside debt investments • Non-control investor
Geography	<ul style="list-style-type: none"> • Anywhere in the United States
Partnership	<ul style="list-style-type: none"> • Relationship-centric firm focused on mutually beneficial partnerships over several deals
Committee Process	<ul style="list-style-type: none"> • Investment committee all co-located in Dallas • CSWC deal leaders have day-to-day access to Senior Management and can “speak for the firm” and execute without surprises

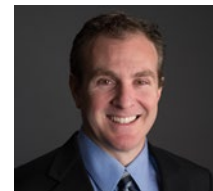
Capital Southwest Investment Team



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Jordan's
SKINNY MIXES
Food & Beverage Services

\$20mm
Revolver, First Lien & Delayed Draw

December 2022

GYMLAUNCH **PRESTIGE LABS**
Consumer Services

\$34.5mm
First Lien, Delayed Draw & Revolver

December 2022

ec exact customer
Media, Marketing & Entertainment

\$24.9mm
First Lien, Delayed Draw, Revolver & Equity

December 2022

isōs
technology
IT Software & Services

\$18mm
First Lien, Delayed Draw, Revolver & Equity

November 2022

sylvan
Industrial Services

\$25mm
Revolver & First Lien

November 2022

gulf pacific
Food & Beverage Services

\$6.5mm
Revolver, First Lien & Delayed Draw

September 2022

Kids Spot
Healthcare Services

\$13mm
First Lien

September 2022

PRODUCTO
Manufacturing

\$25mm
First Lien & Equity

add-on September 2022
December 2021

PIPELINE TECHNIQUE
Industrial Services

\$13mm
Revolver & First Lien

August 2022

GIVING
HOME HEALTH CARE
Healthcare Services

\$13mm
Revolver, First Lien & Second Lien

August 2022

VERSICARE
GROUP
Healthcare Services

\$21mm
Revolver, First Lien & Delayed Draw

August 2022

MICROBE
FORMULAS
Consumer Products & Retail

\$15mm
Revolver & First Lien

April 2022

ACCELERATION
CONSUMER SERVICES
Media, Marketing & Entertainment

\$39mm
Revolver, First Lien, Delayed Draw & Equity

June 2022

OuterBox
Media, Marketing & Entertainment

\$13mm
Revolver, First Lien & Equity

June 2022

Confidential
Consumer Products & Retail

\$25mm
Revolver, First Lien & Equity

June 2022

US Courtscript
Business Services

\$17mm
First Lien, Delayed Draw & Equity

May 2022

Quote.com
Consumer Services

\$28mm
Revolver & First Out Unitranch

June 2022

ZIPS EXPRESS
CAR WASH
Consumer Services

\$20mm
Delayed Draw

February 2022

AMERICA'S THRIFT STORES
Consumer Products & Retail

\$22mm
Revolver, First Lien & Equity

January 2022

Cadmium
Software & IT Services

\$8mm
Revolver & First Lien

January 2022

PBG
PERFORMANCE BEAUTY GROUP
Consumer Products & Retail

\$14mm
Revolver, First Lien & Delayed Draw

December 2021

NCC
NATIONAL CREDIT CARE
Financial Services

\$22.5mm
First Lien

December 2021

SouthCoast
Industrial Products

\$20mm
Revolver & First Lien

December 2021

SPOTLIGHT
Business Services

\$10mm
Revolver, First Lien & Equity

December 2021

TELE-TOWN HALL
LLC
Telecommunications

\$16mm
First Lien & Second Lien

December 2021