

Overview

Capital Southwest (NASDAQ: CSWC) is an internally-managed, credit-focused BDC that is an active lender to middle market companies across the capital structure. CSWC provides flexible capital that fills financing needs that traditional first lien senior lenders are unwilling to meet. In particular, CSWC is well-positioned to finance lower middle market businesses with \$3 to \$15 million of EBITDA.

CSWC manages investable capital of approximately \$1.1 billion. As of March 31 2021, CSWC had funded over \$1.5 billion in new credit investments, including the capital invested in its I-45 Senior Loan Fund.

The Company is managed by an investment team with decades of experience working with one another. The firm and all of its employees are located in Dallas, Texas.

Recent Investment Activity

In 2020, CSWC committed approximately **\$192 million** in new and add-on direct debt and equity financings across **12** different middle market portfolio companies.

Industry Preferences

CSWC is a **generalist** investment firm with certain preferred sectors:

- Business services
- Digital media and advertising
- Healthcare products and services
- Value-added distribution
- Industrial manufacturing and services
- Consumer products and retail
- Tech-enabled and digital media services

Investment Parameters

Investment Size	<ul style="list-style-type: none"> • \$5 to \$50 million financings • \$5 to ~\$25 million commitment size per deal • Active network of co-investors
Company Size	<ul style="list-style-type: none"> • Minimum of \$3 million of EBITDA • Typically \$3 to \$15 million of EBITDA
Situations	<ul style="list-style-type: none"> • New platform acquisitions • Dividend recapitalizations • Refinancings • Bolt-on acquisitions • Growth financings
Clients	<ul style="list-style-type: none"> • Financial sponsors • Investment banks and business brokers • Founder and independently-owned businesses • Independent sponsors
Investment Structures	<ul style="list-style-type: none"> • Unitranche debt (with network of first out senior lending relationships) • First lien debt • Second lien debt • Subordinated debt • Preferred and common equity • Flexibility to invest across multiple securities
Equity Investments	<ul style="list-style-type: none"> • Equity co-investments alongside debt investments • Non-control investor
Geography	<ul style="list-style-type: none"> • Anywhere in the United States
Partnership	<ul style="list-style-type: none"> • Relationship-centric firm focused on mutually beneficial partnerships over several deals
Committee Process	<ul style="list-style-type: none"> • Investment committee all co-located in Dallas • CSWC deal leaders have day-to-day access to Senior Management and can “speak for the firm” and execute without surprises

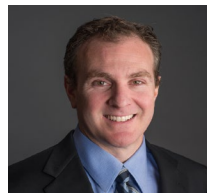
Capital Southwest Investment Team



Bowen Diehl
President and CEO
bdiehl@capitalsouthwest.com
(214) 884-3780



Michael Sarner
Chief Financial Officer
msarner@capitalsouthwest.com
(214) 884-3829



Josh Weinstein
Managing Director
jweinstein@capitalsouthwest.com
(214) 884-3835



Ryan Kelly
Principal
rkelly@capitalsouthwest.com
(214) 884-3830



Laura Zengilowski
Principal
lzengilowski@capitalsouthwest.com
(214) 884-3826



Grant Eason
Vice President
geason@capitalsouthwest.com
(214) 884-3800



Spencer Klein
Vice President
sklein@capitalsouthwest.com
(214) 884-3812

FoodPharma™
Functional Food Manufacturing
Business Services

\$16mm
Revolver, First Lien,
Delayed Draw & Equity

June 2021

**NeuroPsychiatric
HOSPITALS**
Healing the body and mind.
Healthcare Services

\$30mm
Revolver, First Lien
& Delayed Draw

May 2021

nwn Carousel
Software & IT Services

\$15mm
Revolver
& First Lien

May 2021

SHEARWATER
Consumer Products &
Retail

\$21mm
Revolver, First Lien,
Delayed Draw & Equity

April 2021

CHEMISTRY RX
Healthcare Services

\$8mm
First Lien

March 2021

MAKO RABCO
Industrial Products

\$10mm
Revolver &
First Lien

March 2021

ALLOVER MEDIA
Media, Marketing &
Entertainment

\$15mm
Revolver &
First Lien

March 2021

CityVet
Healthcare Services

\$10mm
First Lien,
Delayed Draw
& Equity

March 2021

KMS, INC.
Distribution

\$16mm
First Out Unitranche

January 2021

FLIP ELECTRONICS
Distribution

\$18mm
Last Out Unitranche
& Equity

January 2021

AMWARE
MULTI-CHANNEL LOGISTICS
Logistics

\$20mm
First Lien

December 2020 (add-on)
October 2017 (add-on)
July 2016

BROAD SKY
we make wireless work
Software & IT Services

\$18.5mm
Revolver, First Lien
& Equity

December 2020

ACCELERATION PARTNERS*
Business Services

\$13mm
Last Out Unitranche,
Delayed Draw & Equity

December 2020

KleinHersh
Strategic Leadership Placement
Business Services

\$15mm
Revolver
& First Lien

November 2020

sonobi
Media, Marketing &
Entertainment

\$9mm
First Lien & Equity

September 2020

RTIC
Consumer Products & Retail

\$8mm
Revolver & First Lien

September 2020

TRINITY3 TECHNOLOGY
Distribution Services

\$7mm
Term Loan & Equity

September 2020 (add-on)
November 2019

relevant. rental solutions.
Industrial Products

\$20mm
Last Out Unitranche
& First Lien

August 2020 (add-on)
October 2019

EVERWATCH
Software & IT Services

\$12mm
Revolver &
First Lien

July 2020

ETC™
Business Services

\$15mm
Revolver, First Lien &
Equity

July 2020

LCM PHARMA
Healthcare Products

\$17mm
Revolver, First Lien &
Equity

July 2020 (add-on)
November 2017

PRECISION SPINE CARE
Healthcare Services

\$19mm
Revolver, First Lien
& Equity

July 2020 (add-on)
November 2018

vertex
Business Services

\$23mm
Last Out Unitranche
& Equity

June 2020 (add-on)
July 2019

Gexpro
Distribution

\$8mm
First Lien

March 2020

USADEBUSK
Industrial Services

\$8mm
First Lien

February 2020